





QATAR'S FIRST REGISTERED COMPANY WITH REGISTRATION NO. 0001



ABOUT MILAHA

نة المكانة: MILAHA: (n) meaning Navigation

Milaha was established as Qatar's first registered company, in 1957. It started as a shipping agency and over the next 6 decades, has diversified and grown to become one of the largest maritime & logistics service provider in the Middle East

Milaha is listed on the Qatar Stock Exchange – trade symbol (QNAN) under its legal entity name of Qatar Navigation QPSC

Note: Milaha is the brand name, while the legal entity name of our company of Qatar Navigation Q.P.S.C, and it is traded in the Qatar Stock Exchange under the same name



St Commercially Registered Company in Qatar









Years in Operation



SERVICE FOCUS Warehouse & Distribution

Milaha Logistics City is an overall 432,000 sqm area that was inaugurated in 2017. It has Bonded and Nonbonded facilities in the same location with capacity to carry cargo in temperatures from -23°C to +22°C



Number of Warehouses



Freezer, Chiller, Temperature Controlled, Bulk Storage Facilities



36,000 sqm Total Warehousing Area





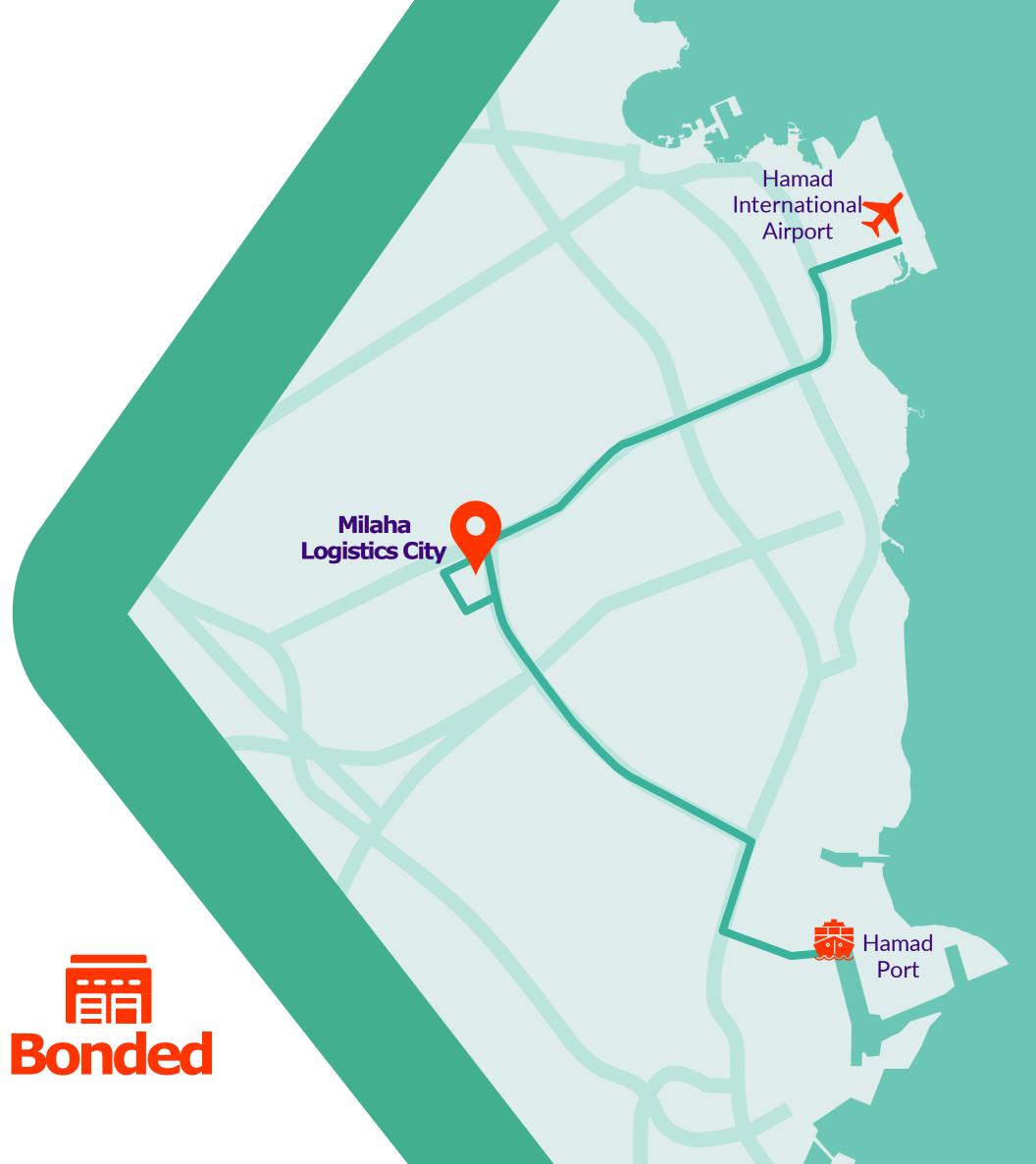
STRATEGIC LOCATION Milaha Logistics City

Milaha Logistics City is strategical located with close proximity from the main ports and the new orbital road

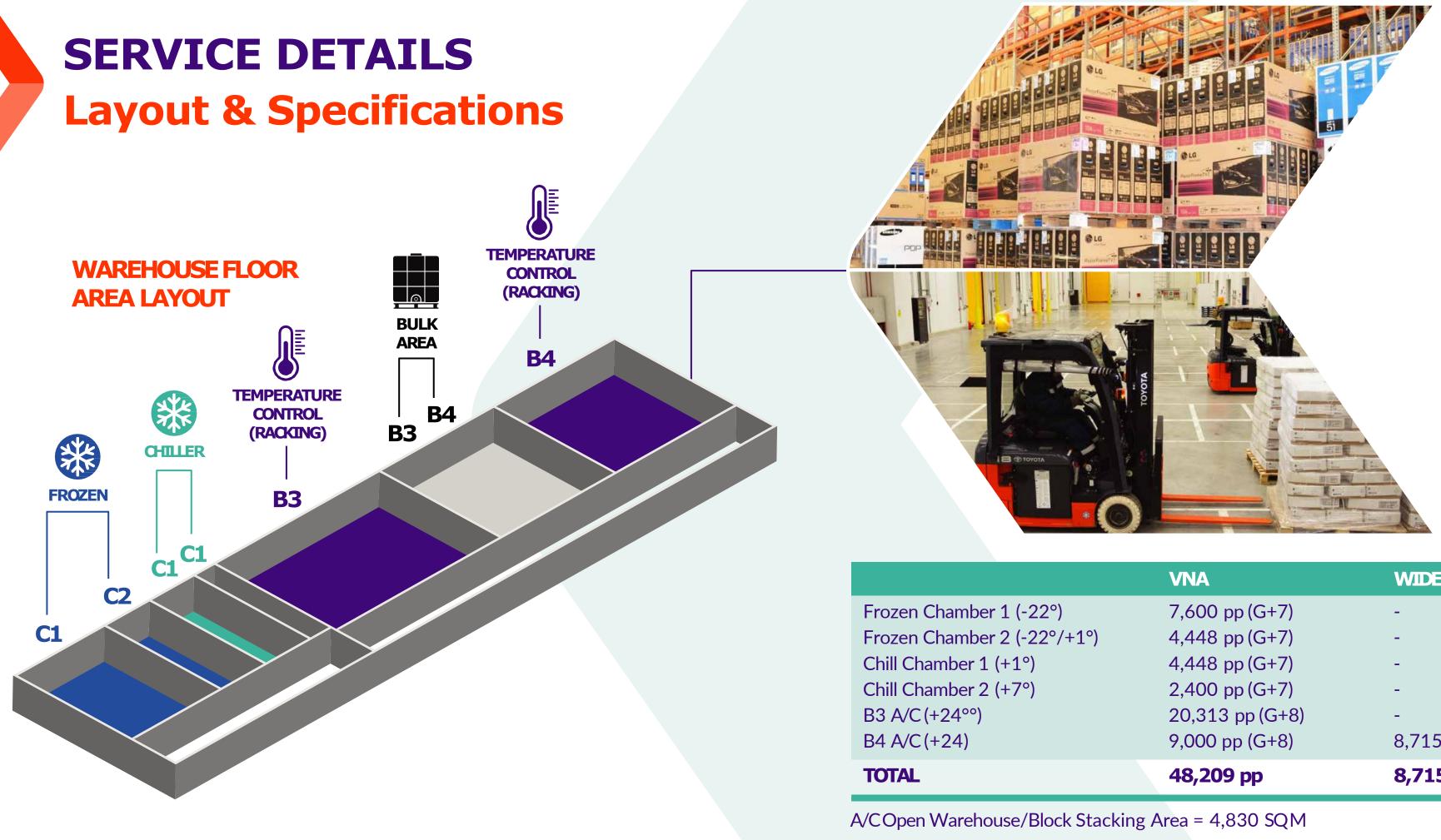


The land plot is 432,000m² and the first phase Milaha has built is a 36,000m² warehouse is split into Frozen, Chilled and Ambient chambers to cater for the different product





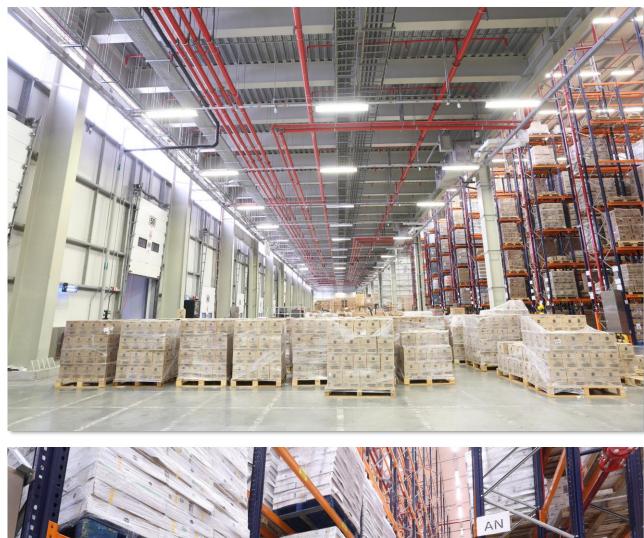




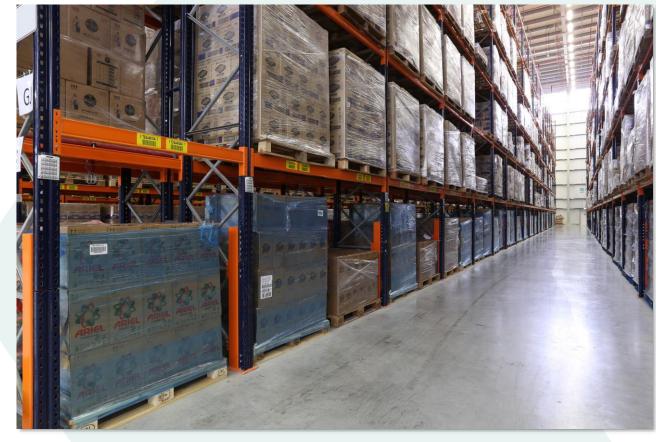
| | VNA | WIDE AISLE |
|----------------------------|-----------------|----------------|
| rozen Chamber 1 (-22°) | 7,600 pp (G+7) | - |
| rozen Chamber 2 (-22°/+1°) | 4,448 pp (G+7) | - |
| hill Chamber 1 (+1°) | 4,448 pp (G+7) | - |
| hill Chamber 2 (+7°) | 2,400 pp (G+7) | - |
| 3 A/C (+24°°) | 20,313 pp (G+8) | - |
| 4 A/C(+24) | 9,000 pp (G+8) | 8,715 pp (G+6) |
| OTAL | 48,209 pp | 8,715 pp |

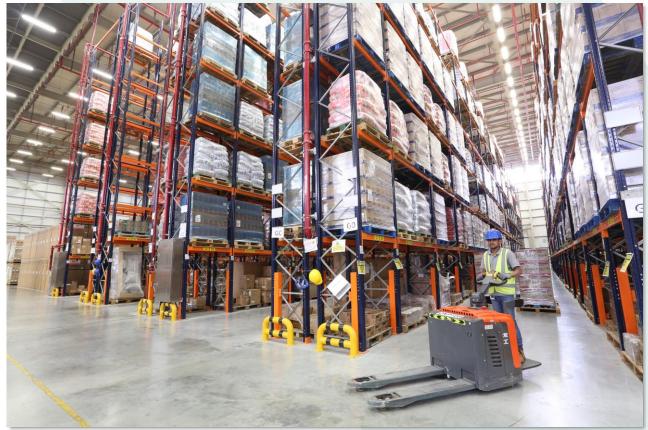


SERVICE DETAILS View from the Inside

















With huge investment and expansion in the shipping sector, port infrastructure and air cargo industry, Doha is emerging as a logistics hub connecting East to West and becoming a distribution centre for GCC, Indian Sub-continent, Levant, CIS (Commonwealth of Independent States) and East Africa (total population of approx. 2 billion)



Key Benefits:

Milaha Logistics City can operate as global transit hub with access to 30+ countries and 2 billion people within 8 hours flight connection time

Lowering distribution cost through agile supply chain design with various airlines, shipping lines and overland services, Milaha can utilize multi-modal options to optimize delivery time, reduce shipping costs and improve end user satisfaction



BONDED VS FREEZONE Understanding The Value

BONDED FREEZONE

Fast Clearance due to dedicated customs 24/7 for Milaha Customers only. Milaha Bank Guarantee

Bonded and Domestic same location Bonded Storage renewable

Bonded Storage renewable after 1 year

IOR needed for goods entering the Bonded Zone

Finished Goods Value

permitted in the Bonded

Added Services are

Zone

IOR/EOR needed for goods existing the Freezone

Manufacturing is permitted



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Clearance

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HOW TO EFFECTIVELY USE THE BONDED SETUP Customized Solution for your Business Model

24/7 customs officers , flexibility in sortation, VAS and exceptions handling

Arabic labelling cheaper than origins and onsite Ministry of public health inspection pre-import clearance

One Stop Shop



Possibility to store cargo in the bonded warehouse without commercial registration in Qatar*

* Subject to specific terms and conditions

Strong Freight Forwarding Network

Transit Hub

Easy to Implement Bonded Sortation

Global Express Partners Door-to-Door Delivery from MLC Bonded Hub





- Only fully active Bonded Warehouse in Qatar
- 24/7 Dedicated Customs Agents
- Deferred customs payments
- 8-10% saving on cost of capital pay only when sold or to be used
- 24-hour Replenishment
- Vast connectivity Network Sea/Road/Air

modules implemented for staff

Safety & Security



- 24/7 hour security guards
- High tech alarm systems
- Internal & External C.C.T.V.
- Infrared cameras



- Highly customizable to fit all different Industries
- Covers all warehouse operations and inventory management functions
- Rich reporting package
- EDI capability
- Global view of multiple warehouses
- Online portal for controlling inventory & transactions in real time

- Global Standards in service quality
- 24/7 Operations
- Customer dashboards
- Customized SLA templates

Service Quality

- Technology (WMS)
- Inventory visibility within 24 hours
- Last Mile delivery capabilities (Reefer/Dry)
- Strong partnerships (Express & Freight)
- Blue-Chip Customers



*Applicable for Bonded Setup Only

SERVICE BENEFITS End to End

Network partnerships with global majors with strong operations across all continents to ensure seamless connectivity for all cargo types



- Years of experience in delivering logistics services in Qatar
- Inhouse capabilities across all supply chain services
- Integration with Customs across all ports and airports
- Access to bonded facilities

Global Coverage





Customer Centric

- Creating the best experience for the customer
- Customer at the center of our business philosophy
- Service improvements and changes based on customer feedback





Extensive expertise across project cargo, dangerous goods, reefer cargo and other special cargo requirements

Special Cargo Expertise





Services supported by Oracle Transportation Management and other software solutions to deliver services eficiently in a transparent and reliable manner

Technology Enabled

Through integration of freight forwarding service across warehousing, distribution and container shipping, end to end special cargo solutions are delivered for customers across various industry segments



CENTRAL VISIBILITY & CONTROL Control Tower at MLC





Dedicated Control Tower

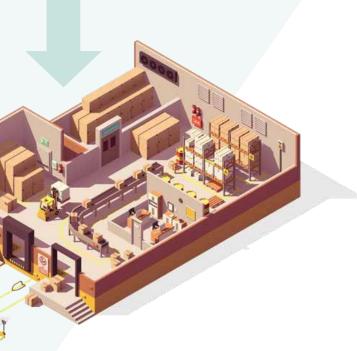
- One communication point
- Inbound and outbound movement management
- Warehousing Operations control
- Generating & finalizing documentation
- Manage the clearance process
- Freight planning and arrangement
- End to End visibility on shipments

Warehouse Operations

Freight Forwarding



Customs Clearance



End to End optimization

- Realize synergies across the entire supply chain operations, identify inefficiencies & optimize service
- Globalize the adherence to local requirements
- Optimize cost across the entire supply chain
- Single communication, flagging & billing on the order level regardless of the number of legs involved





CONTACT US

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www.Milaha.com



Contact our Freight Logistics

