# **Qatar Navigation Q.S.C.**

# UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

**30 SEPTEMBER 2015** 



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# REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE SHAREHOLDERS OF QATAR NAVIGATION Q.S.C.

## Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of Qatar Navigation Q.S.C. (the "Company") and its subsidiaries (the "Group") comprising of the interim consolidated statement of financial position as at 30 September 2015 and the related interim consolidated income statement, interim consolidated statement of other comprehensive income, interim consolidated statement of changes in equity for the nine-months period then ended, and explanatory notes. Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with IAS 34 Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

# Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

# Other Matters

The Group has prepared internal interim consolidated financial statements in the past for submission for regulatory purposes only. Therefore, the comparative information for the nine months ended 30 September 2014 included in the accompanying interim consolidated statements of income, comprehensive income, cash flows and changes in equity and related notes are presented for information purpose only and have neither been reviewed nor audited.

Firas Qoussous
Of Ernst & Young
Auditor's Registration No. 236

Date: 24 October 2015

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# INTERIM CONSOLIDATED INCOME STATEMENT

For the nine months ended 30 September 2015

|  |       | For the thr<br>ended 30 S |               | For the nine m<br>30 Sept |           |
|--|-------|---------------------------|---------------|---------------------------|-----------|
|  | -     | 2015                      | 2014          | 2015                      | 2014      |
|  | -     | (Unaud                    |               | (Unaud                    |           |
|  | Notes | QR'000                    | QR'000        | QR'000                    | QR'000    |
| Operating revenues   | 4     | 797,484                   | 728,960       | 2,308,134                 | 1,972,971 |
| Salaries, wages and other benefits   |       | (164,635)                 | (170,601)     | (506,343)                 | (479,212) |
| Operating supplies and expenses  |       | (260,501)                 | (235,761)     | (727,075)                 | (622,460) |
| Rent expenses  |       | (4,395)                   | (16,519)      | (12,554)                  | (45,343)  |
| Depreciation and amortisation  |       | (79,800)                  | (71,682)      | (224,128)                 | (193,369) |
| Impairment of a vessel   |       | -                         | -             | (37,892)                  |           |
| Other operating expenses   | -     | (35,053)                  | (31,765)      | (101,463)                 | (92,576)  |
| OPERATING PROFIT   |       | 253,100                   | 202,632       | 698,679                   | 540,011   |
| Finance costs  |       | (34,972)                  | (10,864)      | (70,774)                  | (27,487)  |
| Finance income   |       | 31,891                    | 10,813        | 79,712                    | 40,418    |
| (Loss) gain on disposal of property,   |       | ,                         | - 7           | .,,                       | -,        |
| vessels and equipment  |       | (552)                     | 28            | 1,620                     | 2,280     |
| Share of results of associates   |       | 80,427                    | 79,042        | 242,801                   | 221,992   |
| Share of results of joint ventures   |       | 12,033                    | 19,860        | 32,021                    | 41,209    |
| Loss on cash flow hedges recycled to   |       | 12,000                    | 19,000        | 02,021                    | .1,20>    |
| income statement on deemed   |       |                           |               |                           |           |
| disposals of associates  | 3.4   | (14,409)                  | _             | (14,409)                  | _         |
| Loss on deemed disposal of   | 5.4   | (14,40))                  |               | (14,402)                  |           |
| investment in associates   | 3.2   | (10,464)                  |               | (10,464)                  |           |
| Net (loss) gain on foreign exchange  | 3.2   | (331)                     | 127           | 1,017                     | 1,800     |
| Miscellaneous income   |       | (331)                     | 992           | 8,718                     | 2,662     |
| Wiscenaneous income  | -     |                           |               | 0,710                     | 2,002     |
| PROFIT FOR THE PERIOD  |       | 316,723                   | 302,630       | 968,921                   | 822,885   |
| Attributable to:   |       |                           |               |                           |           |
| Equity holders of the parent   |       | 307,716                   | 302,542       | 958,603                   | 820,828   |
| Non-controlling interest   |       | 9,007                     | 302,342<br>88 | 10,318                    | 2,057     |
| Non-controlling interest   | -     | <i>9</i> ,007             |               | 10,316                    | 2,037     |
|  | ·=    | 316,723                   | 302,630       | 968,921                   | 822,885   |
| BASIC AND DILUTED<br>EARNINGS PER SHARE<br>(attributable to equity holders of the<br>parent) |       |                           |               |                           |           |
| (expressed in QR per share)  | 5     | 2.71                      | 2.66          | 8.44                      | 7.22      |

# INTERIM CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME For the nine months ended 30 September 2015

|  |      | For the three m   |                | For the nine n<br>30 Sept |                    |
|--|------|-------------------|----------------|---------------------------|--------------------|
|  |      | 2015              | 2014           | 2015                      | 2014               |
|  |      | (Unaud            | ited)          | (Unaud                    | lited)             |
|  | Note | QR'000            | QR'000         | QR'000                    | QR'000             |
| Profit for the period  |      | 316,723           | 302,630        | 968,921                   | 822,885            |
| Items to be reclassified to profit or loss in subsequent periods       |      |                   |                |                           |                    |
| Net movement in hedging reserve<br>Net movement in available-for-sale  | 6    | (168,505)         | 11,179         | (78,905)                  | (144,522)          |
| investments  | 6    | (175,252)         | 591,798        | (184,051)                 | 706,860            |
| Other comprehensive (loss) income for the period                       |      | (343,757)         | 602,977        | (262,956)                 | 562,338            |
| Total comprehensive (loss)income for the period                        |      | (27,034)          | 905,607        | 705,965                   | 1,385,223          |
| Attributable to: Equity holders of the parent Non-controlling interest |      | (35,926)<br>8,892 | 905,293<br>314 | 696,180<br>9,785          | 1,382,918<br>2,305 |
|  |      | (27,034)          | 905,607        | 705,965                   | 1,385,223          |

# INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 September 2015

| ASSETS   | Notes | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 |
|--|-------|---|--|
| Non-current assets                                       | 7     | E 127 207                                     | 2 906 006                                  |
| Property, vessels and equipment<br>Investment properties | 8     | 5,137,387<br>848,020                          | 3,896,996<br>791,062                       |
| Intangible assets  | o     | 156,179                                       | 87,073                                     |
| Investment in joint ventures                             |       | 237,269                                       | 205,248                                    |
| Investment in associates                                 |       | 4,322,615                                     | 4,396,173                                  |
| Available-for-sale investments                           |       | 4,022,904                                     | 4,197,562                                  |
| Loans to LNG and LPG companies                           |       | 254,515                                       | 425,317                                    |
| Other non-current assets                                 |       | 53,608  | 17,562                                     |
| • Harris   |       |   |  |
|  |       | 15,032,497                                    | 14,016,993                                 |
|  |       |   |  |
| Current assets   |       |   |  |
| Inventories  |       | 216,164                                       | 205,401                                    |
| Accounts receivable and prepayments                      |       | 872,764                                       | 710,852                                    |
| Financial assets at fair value through profit or loss    |       | 538,452                                       | 624,081                                    |
| Bank balances and cash                                   |       | 5,394,864                                     | 3,129,219                                  |
|  |       | 7,022,244                                     | 4,669,553                                  |
| TOTAL ASSETS   |       | 22,054,741                                    | 18,686,546                                 |
|  |       | 22,00 1,7 12                                  |  |
| EQUITY AND LIABILITIES                                   |       |   |  |
| Attributable to equity holders of the parent             |       | 1 145 252                                     | 1 145 252                                  |
| Share capital Treasury shares                            |       | 1,145,252<br>(73,516)                         | 1,145,252<br>(73,516)                      |
| Legal reserve  |       | 4,693,986                                     | 4,693,986                                  |
| General reserve  |       | 623,542                                       | 623,542                                    |
| Fair value reserve                                       |       | 4,047,342                                     | 4,230,860                                  |
| Hedging reserve  |       | (502,074)                                     | (423,169)                                  |
| Retained earnings  |       | 3,621,277                                     | 3,287,565                                  |
|  |       |   |  |
| Equity attributable to equity holders of the parent      |       | 13,555,809                                    | 13,484,520                                 |
| Non-controlling interest                                 |       | 67,760  | 57,975                                     |
| Total equity   |       | 13,623,569                                    | 13,542,495                                 |

Continued

# INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED) At 30 September 2015

|  | Note | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 |
|--|------|---|--|
|  | Note |   |  |
| Non-current liabilities Interest bearing loans and borrowings Advance from a customer Employees' end of service benefits | - 11 | 2,534,939<br>163,722<br>91,367                | 3,027,527<br>177,128<br>87,647             |
|  |      | 2,790,028                                     | 3,292,302                                  |
| Current liabilities Accounts payable and accruals Interest bearing loans and borrowings Bank overdrafts                  | 11   | 582,701<br>5,058,443                          | 414,566<br>1,437,168<br>15                 |
|  |      | 5,641,144                                     | 1,851,749                                  |
| Total liabilities  |      | 8,431,172                                     | 5,144,051                                  |
| TOTAL EQUITY AND LIABILITIES   |      | 22,054,741                                    | 18,686,546                                 |

Ali bin Jassim bin Mohammad Al-Thani Chairman

Khaled bin Khalifa Al-Thani Vice Chairman Aldulrahman Essa Al-Mannai President and Chief Executive officer

# INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the nine months ended 30 September 2015

|  |       | For the nine months ended 30 September |           |  |
|--|-------|--|-----------|--|
|  |       | 2015                                   | 2014      |  |
|  | Notes | QR'000                                 | QR'000    |  |
| OPERATING ACTIVITIES   |       |  |           |  |
| Profit for the period  |       | 968,921                                | 822,885   |  |
| Adjustment for:  |       |  | ,         |  |
| Depreciation and amortisation  |       | 224,128                                | 193,369   |  |
| Finance costs  |       | 70,774                                 | 27,487    |  |
| Gain on disposal of property, vessels and equipment                          |       | (1,620)                                | (2,280)   |  |
| Share of results of associates   |       | (242,801)                              | (221,992) |  |
| Share of results of joint ventures   |       | (32,021)                               | (41,209)  |  |
| Provision for employees' end of service benefits                             |       | 9,721                                  | 14,965    |  |
| Finance income   |       | (79,712)                               | (40,418)  |  |
| Dividend income  |       | (167,818)                              | (165,617) |  |
| Net fair value loss (gain) on financial assets at fair value through         |       |  |           |  |
| profit or loss   |       | 18,450                                 | (122,812) |  |
| Profit on disposal of investments  |       | (4,881)                                | (18,328)  |  |
| Loss on deemed disposal of investment in associate                           | 3.2   | 10,464                                 | -         |  |
| Loss on cashflow hedges recycled to income statement                         | 3.4   | 14,409                                 | -         |  |
| Impairment of a vessel   | 7     | 37,892                                 |           |  |
| Operating profit before working capital changes:<br>Working capital changes: |       | 825,906                                | 446,050   |  |
| Inventories  |       | (10,763)                               | (49,797)  |  |
| Accounts receivables and prepayments   |       | (167,612)                              | (93,429)  |  |
| Accounts payables and accruals   |       | 109,424                                | 28,572    |  |
| Cash flows from operating activities   |       | 756,955                                | 331,396   |  |
| · · · · · · · · · · · · · · · · · · ·  |       |  | ,,,,,,,   |  |
| Finance costs paid   |       | (70,774)                               | (27,487)  |  |
| Employees' end of service benefits paid                                      |       | (6,001)                                | (10,009)  |  |
| Net cash flows from operating activities                                     |       | 680,180                                | 293,900   |  |
| INVESTING ACTIVITIES   |       |  |           |  |
| Purchase of property, vessels and equipment                                  |       | (329,664)                              | (702,814) |  |
| Dividend income  |       | 167,818                                | 165,617   |  |
| Finance income   |       | 79,712                                 | 40,418    |  |
| Proceeds from disposal of property, vessels and equipment and                |       | • ,                                    | ,         |  |
| intangibles  |       | 41,691                                 | 6,677     |  |
| Purchases of investment properties   |       | (93,767)                               | (33,187)  |  |
| Additions to dry docking costs   |       | (22,021)                               | (45,131)  |  |
| Net movement in loans to LNG and LPG companies                               |       | 83,813                                 | 64,895    |  |
| Purchase of investment securities  |       | (5,035)                                | (40,309)  |  |
| Proceeds from disposal of available-for-sale investments                     |       | 1,449                                  | 1,820     |  |
| Proceeds from disposal of financial assets at fair value through             |       |  |           |  |
| profit or loss   |       | 62,111                                 | 160,067   |  |
| Dividends received from associates and joint ventures                        |       | 203,103                                | 198,439   |  |
| Net cash outflow on acquisition of subsidiary                                | 3     | (86,541)                               |           |  |
| Net cash flows from (used in) investing activities                           |       | 102,669                                | (183,508) |  |

# Qatar Navigation Q.S.C. INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

For the nine months ended 30 September 2015

|   |       | For the nine months ended<br>30 September |             |  |  |
|---|-------|---|-------------|--|--|
|   |       | 2015                                      | 2014        |  |  |
|   |       | (Unaua                                    | lited)      |  |  |
|   | Notes | QR'000                                    | QR'000      |  |  |
| FINANCING ACTIVITIES                                  |       |   |             |  |  |
| Dividends paid  | 10    | (624,891)                                 | (568,082)   |  |  |
| Net movement in interest bearing loans and borrowings |       | 2,107,702                                 | 2,192,260   |  |  |
| Obligation under finance lease                        |       | -   | (291)       |  |  |
| Net movement in term deposits maturing after 90 days  |       | (1,743,852)                               | (1,521,903) |  |  |
| Net cash flows (used in) from financing activities    |       | (261,041)                                 | 101,984     |  |  |
| NET INCREASE IN CASH AND CASH EQUIVALENTS             |       | 521,808                                   | 212,376     |  |  |
| Cash and cash equivalents at 1 January                |       | 748,756                                   | 672,930     |  |  |
| CASH AND CASH EQUIVALENTS AT 30 SEPTEMBER             | 9     | 1,270,564                                 | 885,306     |  |  |

# Qatar Navigation Q.S.C.

# INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the nine months ended 30 September 2015

|   | Attributable to the equity holders of the Parent |                              |                            |                              |                                 |                              | Non-                           |                        |                                   |                        |
|---|--|------------------------------|----------------------------|------------------------------|---------------------------------|------------------------------|--------------------------------|------------------------|-----------------------------------|------------------------|
|   | Share<br>capital<br>QR'000                       | Treasury<br>shares<br>QR'000 | Legal<br>reserve<br>QR'000 | General<br>reserve<br>QR'000 | Fair value<br>reserve<br>QR'000 | Hedging<br>reserve<br>QR'000 | Retained<br>earnings<br>QR'000 | Total<br>QR'000        | controlling<br>interest<br>QR'000 | Total<br>QR'000        |
| Balance at 1 January 2015 (Audited)<br>Profit for the period<br>Other comprehensive (loss) income for | 1,145,252  | (73,516)                     | 4,693,986                  | 623,542                      | 4,230,860                       | (423,169)                    | 3,287,565<br>958,603           | 13,484,520<br>958,603  | 57,975<br>10,318                  | 13,542,495<br>968,921  |
| the period  |  |                              |                            |                              | (183,518)                       | (78,905)                     |                                | (262,423)              | (533)                             | (262,956)              |
| Total comprehensive (loss) income for<br>the period<br>Dividends paid (Note 10)                       | <u>-</u>   | -<br>-                       | -<br>                      | <u>-</u>                     | (183,518)                       | (78,905)                     | 958,603<br>(624,891)           | 696,180<br>(624,891)   | 9,785                             | 705,965<br>(624,891)   |
| Balance at 30 September 2015<br>(Unaudited)   | 1,145,252  | (73,516)                     | 4,693,986                  | 623,542                      | 4,047,342                       | (502,074)                    | 3,621,277                      | 13,555,809             | 67,760                            | 13,623,569             |
|   |  |                              | Attributa                  | ıble to the equ              | ity holders of th               | ne Parent                    |                                |                        | Non-                              |                        |
|   | Share<br>capital                                 | Treasury<br>shares           | Legal<br>reserve           | General<br>reserve           | Fair value<br>reserve           | Hedging<br>reserve           | Retained<br>earnings           |                        | controlling<br>interest           | Total                  |
|   | QR'000   | QR'000                       | QR'000                     | QR'000                       | QR'000                          | QR'000                       | QR'000                         | Total<br>QR'000        | QR'000                            | QR'000                 |
| Balance at 1 January 2014 (Audited) Profit for the period   | 1,145,252  | (73,516)                     | 4,693,986                  | 623,542                      | 3,575,036                       | (210,759)                    | 2,832,684<br>820,828           | 12,586,225<br>820,828  | 55,974<br>2,057                   | 12,642,199<br>822,885  |
| Other comprehensive income (loss) for the period  | <u>-</u>   |                              |                            |                              | 706,612                         | (144,522)                    |                                | 562,090                | 248                               | 562,338                |
| Total comprehensive income (loss) for   |  |                              |                            |                              |                                 |                              |                                |                        |                                   |                        |
| the period<br>Dividends paid (Note 10)  | <u>-</u>   | <u>-</u>                     | <del>-</del>               | <u>-</u>                     | 706,612                         | (144,522)                    | 820,828<br>(568,082)           | 1,382,918<br>(568,082) | 2,305                             | 1,385,223<br>(568,082) |
| Balance at 30 September 2014 (Unaudited)  | 1,145,252  | (73,516)                     | 4,693,986                  | 623,542                      | 4,281,648                       | (355,281)                    | 3,085,430                      | 13,401,061             | 58,279                            | 13,459,340             |

The attached notes 1 to 17 form part of these interim condensed consolidated financial statements.

# 1 CORPORATE INFORMATION AND PRINCIPAL ACTIVITIES

Qatar Navigation Q.S.C. (the "Company") or (the "Parent") was incorporated on 5 July 1957 as a Qatari Shareholding Company. The registered office of the Company is located in Doha, State of Qatar. The shares of the Company are publically traded at Qatar Exchange. The Parent company along with its subsidiaries is engaged primarily in marine transport, acting as agent to foreign shipping lines, offshore services, sale of heavy vehicles, ship repair, fabrication and installation of offshore structures, land transport, chartering of vessels, real estate, investments in listed and unlisted securities, trading of aggregates, building materials and the operation of a travel agency. The Company has a branch in Dubai, United Arab Emirates.

The interim condensed consolidated financial statements include the financial statements of the Company and of its subsidiaries (the "Group") for the nine months ended 30 September 2015.

The Company has the following subsidiaries:

|  |                             |  | Ownership percentage |                     |  |
|--|-----------------------------|--|----------------------|---------------------|--|
| Name of the subsidiaries                               | Country of<br>Incorporation | Nature of business   | 30 September<br>2015 | 31 December<br>2014 |  |
| Qatar Shipping Company S.P.C.                          | Qatar                       | Chartering of vessels and maritime services                            | 100%                 | 100%                |  |
| Halul Offshore Services W.L.L.                         | Qatar                       | Chartering of vessels offshore services                                | 100%                 | 100%                |  |
| Qatar Quarries and Building Materials Company Q.P.S.C. | Qatar                       | Trading in building materials  | 50%                  | 50%                 |  |
| Gulf Shipping Investment Company W.L.L.                | Qatar                       | Cargo handling   | 100%                 | 100%                |  |
| Qatar Shipping Company (India) Private<br>Limited      | India                       | Own, Hire, Purchase, Sale,<br>Operate and manage all<br>types of ships | 100%                 | 100%                |  |
| Ocean Marine Services W.L.L.                           | Qatar                       | Cargo handling, offshore support services                              | 100%                 | 100%                |  |
| Halul United Business Services L.L.C.                  | Saudi                       | Offshore services  | 100%                 | 100%                |  |
| Milaha Trading Company W.L.L.                          | Qatar                       | Trading in industrial materials  | 100%                 | 100%                |  |
| Navigation Travel & Tourism S.P.C.                     | Qatar                       | Travel agency  | 100%                 | 100%                |  |
| Navigation Trading Agencies S.P.C.                     | Qatar                       | Trading in heavy equipment   | 100%                 | 100%                |  |
| Navigation Marine Service Center S.P.C.                | Qatar                       | Marine services  | 100%                 | 100%                |  |
| Milaha Capital W.L.L.                                  | Qatar                       | Investments  | 100%                 | 100%                |  |
| Milaha Real Estate services S.P.C.                     | Qatar                       | Real estate maintenance  | 100%                 | 100%                |  |
| Milaha Maritime and Logistics Integrated W.L.L.        | Qatar                       | Maritime and logistic services   | 100%                 | 100%                |  |
| Milaha Ras Laffan (QS) Verwaltungs<br>GMBH             | Germany                     | Managing the business activities of KG companies                       | 100%                 | 100%                |  |
| Milaha Qatar Verwaltungs GMBH                          | Germany                     | Managing the business activities of KG companies                       | 100%                 | 100%                |  |
| Milaha Ras Laffan Gmbh & Co. KG (KG1)                  | Germany                     | LNG Transport  | 100%                 | -                   |  |
| Milaha Qatar Gmbh & Co. KG (KG2)                       | Germany                     | LNG Transport  | 100%                 | -                   |  |
| Milaha Real Estate Investment S.P.C.                   | Qatar                       | Real estate services   | 100%                 | 100%                |  |
| Milaha for Petroleum and Chemical Product W.L.L.       | Qatar                       | Shipping services  | 100%                 | 100%                |  |

# 1 CORPORATE INFORMATION AND PRINCIPAL ACTIVITIES (CONTINUED)

# **Interest in joint ventures**

The Group has the following investments in Joint Ventures:

|  |                          | Group effective ownership |                     |  |
|--|--------------------------|---------------------------|---------------------|--|
|  | Country of incorporation | 30 September<br>2015      | 31 December<br>2014 |  |
| Qatar Engineering and Technology Company W.L.L. (ii) | Qatar                    | 51%                       | 51%                 |  |
| Qatar Ship Management Company W.L.L. (ii)            | Qatar                    | 51%                       | 51%                 |  |
| Gulf LPG Transport Company W.L.L. (ii)               | Qatar                    | 50%                       | 50%                 |  |

# **Investment in associates**

The Group has the following investment in associates:

|   |                                | Ownership %          |                     |                      | Profit Sharing %    |  |  |
|---|--------------------------------|----------------------|---------------------|----------------------|---------------------|--|--|
|   | Country<br>of<br>incorporation | 30 September<br>2015 | 31 December<br>2014 | 30 September<br>2015 | 31 December<br>2014 |  |  |
| Cargotec Qatar W.L.L.<br>Iraq-Qatar Transport and<br>Shipping Services Com.             | Qatar                          | 51.0%                | 51.0%               | 40.0%                | 40.0%               |  |  |
| L.T.D   | Iraq                           | 51.0%                | 51.0%               | 51.0%                | 51.0%               |  |  |
| United Arab Shipping Agency<br>Company W.L.L.<br>Qatar Gas Transport<br>Company Limited | Qatar                          | 40.0%                | 40.0%               | 40.0%                | 40.0%               |  |  |
| (NAKILAT) Q.S.C. (ii)   | Qatar                          | 30.3%                | 30.3%               | 30.3%                | 30.3%               |  |  |
| Camartina Shipping INC. (ii)  | Liberia                        | 29.4%                | 29.4%               | 29.4%                | 29.4%               |  |  |
| Peninsula LNG Transport No.<br>1 Ltd. (ii)<br>Peninsula LNG Transport No.               | Liberia                        | 29.4%                | 29.4%               | 29.4%                | 29.4%               |  |  |
| 2 Ltd. (ii) Peninsula LNG Transport No.   | Liberia                        | 29.4%                | 29.4%               | 29.4%                | 29.4%               |  |  |
| 3 Ltd. (ii)   | Liberia                        | 29.4%                | 29.4%               | 29.4%                | 29.4%               |  |  |
| Qatar LNG Transport Ltd. (ii)   | Liberia                        | 20.0%                | 20.0%               | 20.0%                | 20.0%               |  |  |
| QIM Transport INC. (ii)<br>Man Diesel & Turbo Qatar                                     | Panama                         | -                    | 33.3%               | -                    | 33.3%               |  |  |
| Navigation W.L.L.   | Qatar                          | 51.0%                | 51.0%               | 35.0%                | 35.0%               |  |  |
| KS Membrane 1   | Denmark                        | -                    | 40%                 | -                    | 40%                 |  |  |
| KS Membrane 2   | Denmark                        | -                    | 40%                 | -                    | 40%                 |  |  |
| Milaha Ras Laffan Gmbh<br>Company (KG1) (i)<br>Milaha Qatar Gmbh &                      | Germany                        | -                    | 40%                 | -                    | 40%                 |  |  |
| Company (KG 2) (i)  | Germany                        | -                    | 40%                 | -                    | 40%                 |  |  |

<sup>(</sup>i) During the year 2015, the controlling stake in KG 1 and KG 2 companies was acquired by the Group effective on 1 July 2015. (Please refer Note 3)

The interim condensed consolidated financial statements of the Group were authorised for issue by the Board of Directors on 24 October 2015.

<sup>(</sup>ii) The consolidated financial statements have been prepared based on the management accounts of these entities as of the reporting date.

# 2 BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES

## 2.1 Basis of preparation

The interim condensed consolidated financial statements for the nine months ended 30 September 2015 have been prepared in accordance with IAS 34 "Interim Financial Reporting".

The interim condensed consolidated financial statements are prepared in Qatari Riyals ("QR"), which is the Group's functional and presentation currency and all values are rounded to the nearest thousands (QR'000) except otherwise indicated.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2014.

# 2.2 New standards, interpretations and amendments adopted by the Group

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2014, except for the adoption of the new standards and interpretations effective as of 1 January 2015 as noted below:

|   | Effective dates |
|---|-----------------|
|   |                 |
| IAS 19 Defined Benefit Plans: Employee Contributions (Amendments) | 1 July 2014     |
| Annual improvements 2010 – 2012 cycle                             | 1 July 2014     |
| Annual improvements 2011 – 2013 cycle                             | 1 July 2014     |

# 2.3 Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's interim condensed consolidated financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

| <u>Topics</u>   | Effective dates |
|---|-----------------|
| IFRS 14 Regulatory Deferral Accounts  | 1 January 2016  |
| Amendments to IAS 16 and IAS 38 - Clarification of Acceptable Methods of Depreciation |                 |
| and Amortisation  | 1 January 2016  |
| Amendments to IFRS 11- Accounting for Acquisition of Interests in Joint Operations    | 1 January 2016  |
| Amendments to IAS 16 and IAS 41- Agriculture: Bearer Plants                           | 1 January 2016  |
| IFRS 15 Revenue from Contracts with Customers   | 1 January 2018  |
| IFRS 9 Financial Instruments (issued in 2014)   | 1 January 2018  |
| Amendments to IAS 27- Equity Method in Separate Financial Statements                  | 1 January 2016  |
| Amendments to IFRS 10 and IAS 28 - Sale or Contribution of Assets between an Investor |                 |
| and its Associate or Joint Venture  | 1 January 2016  |
| Annual Improvements to IFRSs 2012-2014 Cycle  | 1 January 2016  |
| Amendments to IFRS 10, IFRS 12 and IAS 28 - Investment Entities : Applying the        |                 |
| Consolidation Exception   | 1 January 2016  |
| Amendments to IAS 1 – Disclosure Initiative   | 1 January 2016  |
|   |                 |

The Group does not expect major changes to the Groups financial results and performance as a results of adopting the above standards.

# 3 BUSINESS COMBINATION

# Step acquisition of Milaha Ras Laffan Gmbh & Company and Milaha Qatar Gmbh & Company

Effective from 1 July 2015, Qatar Shipping Company S.P.C., a fully owned subsidiary of the Group, acquired the residual 60% shareholding interest in its associates, Milaha Ras Laffan Gmbh Company ("KG 1") and Milaha Qatar Gmbh & Company ("KG 2"), based on the share purchase agreement concluded with the previous shareholders. Upon completion of legal formalities in respect of the acquisition, the Group obtained the legal ownership rights on 1 July 2015.

KG 1 and KG 2 are engaged in the operation of time charter of 138,130 m³ and 145,000 m³ Liquefied Natural Gas (LNG) vessels respectively.

The initial accounting for the acquisitions and recognistion of goodwill is based on provisional values, as the values assigned to the acquiree's identifiable assets and liabilities are based on the management's best estimates. The Group will recognise any adjustments to those provisional values as a result of completing the Purchase Price Allocation (PPA) exercise within twelve months of the effective date of acquisition.

The total goodwill arising from the acquisition of KG 1 and KG 2, amounting to QR 55,638,000, is recognised in the interim consolidated statement of financial position as part of intangible assets.

The carrying amounts and the provisional values of the identifiable assets and liabilities are adjusted based on management's best estimates and are stated below:

# 3 BUSINESS COMBINATION (CONTINUED)

# 3.1 Milaha Ras Laffan Gmbh Company (KG 1)

|  | Provisional<br>fair values<br>QR'000 | Carrying<br>amounts<br>QR'000 |
|--|--------------------------------------|-------------------------------|
| Assets   |                                      |                               |
| Property, vessels and equipment  | 550,000                              | 610,361                       |
| Intangible assets  | 30,688                               | 30,688                        |
| Other non-current assets   | 11,505                               | 11,505                        |
| Accounts receivable and prepayments                                    | 4,030                                | 4,030                         |
| Bank balances and cash   | 19,919                               | 19,919                        |
|  | 616,142                              | 676,503                       |
| T 1 1 000  |                                      |                               |
| Liabilities Interest bearing loans and borrowings                      | 506,623                              | 506,623                       |
| Accounts payable and accruals  | 22,629                               | 22,629                        |
|  |                                      |                               |
|  | 529,252                              | 529,252                       |
| Provisional fair value of net assets acquired                          | 86,890                               | 147,251                       |
| Goodwill arising on acquisition  | 24,581                               |                               |
| Cost of business combination, net of adjustment                        | 111,471                              |                               |
| Cost of business combination, net of adjustment is arrived as follows: |                                      |                               |
| Cash paid for business combination                                     |                                      | 61,676                        |
| Add: Acquisition date fair value of previously held equity interests   | in associate (Note)                  | 49,795                        |
|  |                                      |                               |
|  |                                      | 111,471                       |
| Net cash outflow on acquisition:                                       |                                      |                               |
| Net cash acquired with the subsidiary                                  |                                      | 19,919                        |
| Cash paid  |                                      | (61,676)                      |
| •  |                                      |                               |
|  |                                      | (41,757)                      |

From the date of acquisition, KG 1 contributed QR 22,426,906 and QR 3,283,081 to the operating revenue and profit of the Group, respectively.

# 3 BUSINESS COMBINATION (CONTINUED)

# 3.2 Milaha Qatar Gmbh & Company (KG 2)

|   | Provisional<br>fair values<br>QR'000 | Carrying<br>amounts<br>QR'000 |
|---|--------------------------------------|-------------------------------|
| Assets  |                                      |                               |
| Property, vessels and equipment   | 586,768                              | 632,873                       |
| Other non-current assets  | 11,739                               | 11,739                        |
| Accounts receivable and prepayments                                     | 3,072                                | 3,072                         |
| Bank balances and cash  | 36,697                               | 36,697                        |
|   | 638,276                              | 684,381                       |
| Liabilities   |                                      |                               |
| Interest bearing loans and borrowings                                   | 514,362                              | 514,362                       |
| Accounts payable and accruals   | 22,676                               | 22,676                        |
|   | 537,038                              | 537,038                       |
| Provisional fair value of net assets acquired                           | 101,238                              | 147,343                       |
| Goodwill arising on acquisition   | 31,057                               |                               |
| Cost of business combination, net of adjustment                         | 132,295                              |                               |
| Cost of business combination, net of adjustment is arrived as follows:  |                                      |                               |
| Cash paid for business combination                                      |                                      | 81,481                        |
| Add: Acquisition date fair value of previously held equity interests in | associate (Note )                    | 50,814                        |
|   |                                      | 132,295                       |
| Net cash outflow on acquisition:  |                                      |                               |
| Net cash acquired with the subsidiary                                   |                                      | 36,697                        |
| Cash paid   |                                      | (81,481)                      |
| Cush pulo   |                                      | (81,101)                      |
|   |                                      | (44,784)                      |

From the date of acquisition, KG 2 contributed QR 22,360,000 and QR 5,233,000 to the operating revenue and profit of the Group, respectively.

# Note

Loss on deemed disposal of investment in associates has been arrived as follows:

|   | KG 1<br>QR'000 | KG 2<br>QR'000 | Total<br>QR'000 |
|---|----------------|----------------|-----------------|
| Acquisition date fair value of previously held equity interests in associates | 49,795         | 50,814         | 100,609         |
| Less: Equity accounted carrying value of investment in associates             | (54,877)       | (56,196)       | (111,073)       |
| Loss on deemed disposal of investment in associates                           | (5,082)        | (5,382)        | (10,464)        |

# 3 BUSINESS COMBINATION (CONTINUED)

#### 3.3 Shareholders loan

Equity accounted carrying value of investment in associates includes the shareholder loans, which has been accounted as part of loans to LNG and LPG companies previously amounting to QR 40,451,003 and QR 46,538,007 for KG1 and KG2 respectively. Following the business combination, these loans have been considered as an extension of investments in the subsidiaries as the Group does not expect loan repayments in the foreseeable future.

# 3.4 Share of hedge reserve of the acquired associates

Following the business combination, share of associates' hedge reserve, previously recorded as part of equity (Hedge reserve) amounting to QR 7,133,000 and QR 7,276,000 of KG1 and KG2 respectively, has been recycled to the interim consoldiated income statement.

There were no acquisitions in the corresponding prior period.

# 4 OPERATING REVENUES

The operating revenues consist of the activities of the following pillars:

|                               | Three mon<br>30 Sept |         | Nine mon<br>30 Sept |           |
|-------------------------------|----------------------|---------|---------------------|-----------|
|                               | 2015                 | 2014    | 2015                | 2014      |
|                               | (Unaudited)          |         | (Unaudited)         |           |
|                               | QR'000               | QR'000  | QR'000              | QR'000    |
| Milaha Capital                | 87,489               | 193,736 | 421,786             | 527,977   |
| Milaha Maritime and Logistics | 255,673              | 188,212 | 733,269             | 573,800   |
| Milaha Offshore               | 198,361              | 176,498 | 529,047             | 410,985   |
| Milaha Trading                | 117,336              | 97,978  | 329,785             | 266,792   |
| Milaha Gas and Petrochem      | 138,625              | 72,536  | 294,247             | 193,417   |
|                               | 797,484              | 728,960 | 2,308,134           | 1,972,971 |

# 5 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit for the period attributable to equity holders of the parent by the weighted average number of shares outstanding during the period.

|   | Three mon<br>30 Sept |         | Nine mont<br>30 Sept |         |
|---|----------------------|---------|----------------------|---------|
|   | 2015                 | 2014    | 2015                 | 2014    |
|   | (Unaud               | lited)  | (Unaudited)          |         |
|   | QR'000               | QR'000  | QR'000               | QR'000  |
| Net profit for the year attributable to equity holders of the parent (QR'000) | 307,716              | 302,542 | 958,603              | 820,828 |
| Weighted average number of shares (000's)                                     | 113,616              | 113,616 | 113,616              | 113,616 |
| Basic and diluted earnings per share (QR)                                     | 2.71                 | 2.66    | 8.44                 | 7.22    |

# 5 BASIC AND DILUTED EARNINGS PER SHARE (CONTINUED)

The weighted average numbers of shares have been calculated as follows:

| Three months ended<br>30 September |  | Nine months ended<br>30 September                                |   |
|------------------------------------|--|--|---|
| 2015                               | 2014                                   | 2015   | 2014  |
| (Unaudi                            | (Unaudited)                            |  | ited)   |
| 114,525                            | 114,525                                | 114,525  | 114,525   |
| (909)                              | (909)                                  | (909)  | (909)   |
| 113.616                            | 113 616                                | 113 616  | 113,616   |
|                                    | 30 Septe<br>2015<br>(Unaudi<br>114,525 | 30 September 2015 2014 (Unaudited)  114,525 114,525  (909) (909) | 30 September     30 September       2015     2014       (Unaudited)     (Unaudited)       114,525     114,525       (909)     (909)       (909)     (909) |

Note:

This represents the investment of 908,725 shares in the Parent Company, Qatar Navigation Q.S.C., by one of the subsidiaries during the year ended 31 December 2013.

# 6 COMPONENTS OF OTHER COMPREHENSIVE INCOME

|  | Three months ended<br>30 September |         | Nine months ended 30 September |           |
|--|------------------------------------|---------|--------------------------------|-----------|
|  | 2015                               | 2014    | 2015                           | 2014      |
|  | (Unaud                             |         | (Unaud                         | lited)    |
|  | QR'000                             | QR'000  | QR'000                         | QR'000    |
| Movements of other comprehensive income  |                                    |         |                                |           |
| Cash flow hedges   |                                    |         |                                |           |
| Movement during the period<br>Loss on cash flow hedges recycled to<br>income statement on deemed disposal of | (23,407)                           | 2,316   | (23,241)                       | 2,059     |
| investment in associates   | 14,409                             | -       | 14,409                         | -         |
| Group share of net movement in associates  | (159,507)                          | 8,863   | (70,073)                       | (146,581) |
| Total effect on other comprehensive income (loss) resulting from cashflow                                    |                                    |         |                                |           |
| hedges   | (168,505)                          | 11,179  | (78,905)                       | (144,522) |
| Available-for-sale investments (Loss) gain arising during the period on                                      |                                    |         |                                |           |
| revaluation  | (170,448)                          | 592,471 | (171,851)                      | 704,011   |
| Group share of net movement in associates  | (4,804)                            | (673)   | (12,200)                       | 2,849     |
| Total effect on other comprehensive (loss) income resulting from available-for-sale                          |                                    |         |                                |           |
| investments  | (175,252)                          | 591,798 | (184,051)                      | 706,860   |

# 7 PROPERTY, VESSELS AND EQUIPMENT

|  | 30 September<br>2015<br>(Unaudited)<br>QR'000                                     | 31 December<br>2014<br>(Audited)<br>QR'000                               |
|--|---|--|
| Net book value, beginning balance Additions Acquisition of subsidiaries (Note 3) Disposals and write off Transfers and reclassifications Impairment Depreciation charge for the period/ year | 3,896,996<br>329,664<br>1,136,768<br>(36,550)<br>(1,880)<br>(37,892)<br>(149,719) | 3,281,643<br>769,102<br>-<br>(12,353)<br>88,921<br>(36,214)<br>(194,103) |
| Net book value, ending balance   | 5,137,387   | 3,896,996  |

# 8 INVESTMENT PROPERTIES

|  | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 |
|--|---|--|
| Net book value, beginning balance        | 791,062                                       | 765,372                                    |
| Additions                                | 93,767  | 157,804                                    |
| Transfers and reclassifications          | -   | (107,344)                                  |
| Depreciation charge for the period/ year | (36,809)                                      | (24,770)                                   |
| Net book value, ending balance           | 848,020                                       | 791,062                                    |

# 9 CASH AND CASH EQUIVALENTS

For the purpose of the interim consolidated statement of cash flows, cash and cash equivalents comprise the following:

|  | Nine months ended<br>30 September |             |
|--|-----------------------------------|-------------|
|  | 2015                              | 2014        |
|  | (Unaudited)                       |             |
|  | QR'000                            | QR'000      |
| Bank balances and cash  Less: Term deposits maturing after 90 days from the date of original | 5,394,864                         | 3,101,304   |
| investment   | (4,124,300)                       | (2,215,983) |
| Less: Bank overdrafts  |                                   | (15)        |
|  | 1,270,564                         | 885,306     |

# 10 DIVIDENDS

During the current period, following the approval at the Annual General Assembly held on 18 March 2015, the Company paid a cash dividend of QR 5.5 per share totalling QR 625 million (2014: QR 5 per share, totalling QR 568 million) relating to the year 2014.

#### 11 INTEREST BEARING LOANS AND BORROWINGS

The following transactions have occurred during the period ended 30 September 2015:

### Parent Company:

# **QATAR NAVIGATION Q.S.C.**

- The Company has renewed the short term facility amounting to USD 500 million for general corporate purposes with the maturity date of 28 March 2016. This facility carries interest at LIBOR plus a margin of 1.15%. As of the reporting date full facility has been utilised.
- One of the existing short term loan facilities amounting to USD 210 million was further utilised by a short term loan amounting to USD 44 million. This has increased the total amount utilised to USD 204 million. This short term facility carries fixed interest at 1.45%.
- USD 200 million loan facility was obtained for working capital requirements and to finance the vessel acquisition. The loan is repayable within twelve months from each draw down dates and carries interest at fixed rate of 1.25%. As of the reporting date full facility has been utilised.
- The Company has obtained an 18 months loan facility by extending its existing loan facility by USD 100 million to construct vessels and other working capital requirements. The loan carries interest at LIBOR plus a margin of 1%. As of the reporting date full facility has been utilised.

## Subsidiaries:

# HALUL OFFSHORE SERVICES COMPANY W.L.L.

- USD 135 million loan facility was obtained for financing the acquisition of vessels and refinancing the mortgaged vessels. This loan carries interest at LIBOR + 1.40% per annum and is repayable in 35 equal quarterly instalments of QR 9.8 million and a final balloon payment of QR 147 million. The loan is secured against the mortgage of the vessels. As of the reporting date full facility has been utilised.
- Draw down against available facility amounting USD 135 million was obtained for the purpose of financing the acquisition of vessels or refinancing the mortgaged vessels. This loan bears interest at LIBOR + 1.40% per annum and is repayable in 35 equal quarterly instalments of QR 5.8 million and a final balloon payment of QR 90 million. The loan is secured against the mortgage of the vessels. The total draw down as of the reporting date was USD 83 million (QR 301 million)

# MILAHA RAS LAFFAN Gmbh & CO. KG (KG 1) and MILAHA QATAR Gmbh & CO. KG (KG 2)

During the current reporting period, the Group has acquired the control of its previously owned two associates Milaha Ras Laffan Gmbh & Co.KG (KG 1) and Milaha Qatar Gmbh & Co. KG (KG 2) as fully owned subsidiaries under step-up acquisition basis (Note 3) and the resulted loans of such subsidiary companies are shown below:

• USD 147 million and USD 150 million loans were obtained in December 2013 to refinance the existing debts by KG 1 and KG 2 companies respectively. These loans are repayable in 40 quartely instalments over the period of ten years and a final balloon payment of approximately 50% of the principal borrowed. These loans carries interest at LIBOR plus a margin of 1.7% and is secured by the primary mortgage over the vessels and priority pledge of all the issued interest of the entity and issued shares of the General Partner, who manage the vessel operations.

# 12 COMMITMENTS

|   | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 |
|---|---|--|
| Property, vessels and equipment Estimated capital expenditure approved but not contracted for as of the |   |  |
| reporting date  | 954,977                                       | 1,868,747                                  |
| Operating lease:  | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 |
| Within one year<br>After one year but not more than five years  | 10,033<br>10,238                              | 7,029<br>8,439                             |
| Total operating lease expenditure contracted for at the reporting date                                  | 20,271  | 15,468                                     |

# 13 CONTINGENT LIABILITIES

At 30 September 2015 and 31 December 2014, the Group had letters of guarantees and letters of credit from which it anticipates that no material liabilities will arise amounted to:

|  | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 |
|--|---|--|
| Letters of guarantees Letters of credits | 765,465<br>439,023                            | 799,067<br>195,469                         |
|  | 1,204,488                                     | 994,536                                    |

# 14 HEDGING ACTIVITIES AND DERIVATIVE FINANCIAL INSTRUMENTS

# Cash flow hedges:

Halul Offshore Services W.L.L.:

At 30 September 2015, Halul Offshore Services W.L.L. had an interest rate swap agreement in place with a notional amount of USD 29,108,976 (QR 105,956,673) (31 December 2014: USD 39,690,000 (QR 144,471,600)), whereby it receives a variable rate of USD 3 months LIBOR and pays a fixed rate of interest of 1.30% on the notional amount. The swap is being used to hedge the exposure to interest rate fluctuations on its loans. The loan facility and the interest rate swap have the same critical terms. This cash flow hedge is assessed to be highly effective. The fair value of the interest rate swaps are calculated by reference to the market valuation of the swap agreements.

The Group has recognised the negative fair value of the interest rate swaps amounting to QR 920,809 as at 30 September 2015 (31 December 2014: QR 1,084,000) in accounts payable and accruals with a corresponding entry to hedging reserve.

# 14 HEDGING ACTIVITIES AND DERIVATIVE FINANCIAL INSTRUMENTS

## **Cash flow hedges: (continued)**

Milaha Ras Laffan GmbH & Co. KG ("KG 1") and Milaha Qatar GmbH & Co. KG ("KG 2"):

As a result of the acquisition of KG 1 and KG 2 entities (Note 3), the interest rate swap agreements entered by these two entities are absorbed by the Group. KG 1 and KG 2 had an interest rate swap agreement in place with a notional amount of USD 136,016,892 (QR 495,101,487) and USD 138,740,231 (QR 505,014,440), respectively, whereby it receives a variable rate of USD 3 months LIBOR and pays a fixed rate of interest of 2.685% on the notional amount. The swap is being used to hedge the exposure to interest rate fluctuations on its loans. The loan facility and the interest rate swap have the same critical terms. This cash flow hedge is assessed to be highly effective. The fair value of the interest rate swaps are calculated by reference to the market valuation of the swap agreements.

KG 1 and KG 2 has recognised the negative fair value movement of the interest rate swaps amounting to USD 3,182,846 (QR 11,586,000) and USD 3,246,572 (QR 11,818,000) during the period 30 September 2015 to hedging reserve. The negative carrying values of the interest rate swaps for KG 1 and KG 2 amounts to USD 8,082,156 (QR29,419,000) and USD 8,243,977 (QR 30,008,000).

# 15 FINANCIAL ASSETS AND FINANCIAL LIABILITIES

Financial instruments comprise of financial assets, financial liabilities and derivative financial instruments.

Financial assets consist of bank balances and cash, available-for-sale investments, financial assets at fair value through profit or loss, loans to LNG and LPG companies and certain other receivables. Financial liabilities consist of bank overdrafts, interest bearing loans and borrowings and certain other payables. Derivative financial instruments consist of interest rate swaps.

# Available-for-sale investments

The Group assesses at each reporting date whether there is an objective evidence that an investment or a group of investments is impaired. In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. The determination of what is 'significant' or 'prolonged' requires judgement. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. See below for fair value disclosures.

## Fair values

A comparison by class of the carrying value and fair value of the Group's financial instruments that are carried in the consolidated financial statements of financial position are set out below:

|   | Carrying                                      | amount                                     | Fair v  | value                                      |
|---|---|--|---|--|
|   | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 |
| Financial assets at fair value through profit or loss Financial investments at fair value through profit or loss  | 538,452                                       | 624,081                                    | 538,452                                       | 624,081                                    |
| Financial assets (liabilities) at fair value<br>through other comprehensive income<br>Available-for-sale investments<br>Interest rate swaps (cash flow hedge) | 4,022,904<br>(60,348)                         | 4,197,562<br>(1,084)                       | 4,022,904<br>(60,348)                         | 4,197,562<br>(1,084)                       |
|   | 3,962,556                                     | 4,196,478                                  | 3,962,556                                     | 4,196,478                                  |

Fair value of financial assets and liabilities other than those disclosed above approximates their carrying amounts at reporting date.

# 15 FINANCIAL ASSETS AND FINANCIAL LIABILITIES (CONTINUED)

#### Fair values (continued)

The fair value of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

- Cash and cash equivalents, trade accounts receivables, trade accounts payables, and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.
- Fair value of available-for-sale investments and financial assets at fair value through profit or loss is derived from quoted market prices in active markets.
- Fair value of unquoted available-for-sale financial assets is estimated using appropriate valuation techniques.
- Loans to LNG and LPG companies are evaluated by the Group based on parameters such as interest rates, specific country risk factors, individual creditworthiness of the customer and the risk characteristics of the financed project. As the reporting period, the carrying amounts of such receivables are not materially different from their calculated fair values.
- The Company enters into derivative financial instruments with various counterparties, principally financial
  institutions with investment grade credit ratings. Derivatives are valued based on market valuation provided
  by the respective financial institution.

The Group held the following financial instruments measured at fair value at the reporting period:

|   | 30 September<br>2015<br>QR'000 | Level 1<br>QR'000   | Level 2<br>QR'000 | Level 3<br>QR'000    |
|---|--------------------------------|---------------------|-------------------|----------------------|
| Assets measured at fair value Financial investments at fair value through profit or loss              | 538,452                        | 538,452             | -                 | -                    |
| Available-for-sale investments:<br>Quoted investments<br>Unquoted investments<br>Investments in bonds | 3,630,706<br>1,688<br>22,493   | 3,630,706<br>-<br>- | -<br>-<br>-       | 1,688<br>22,493      |
| Liability measured at fair value<br>Interest rate swaps   | 60,348                         | -                   | 60,348            | -                    |
|   | 31 December<br>2014<br>QR'000  | Level 1<br>QR'000   | Level 2<br>QR'000 | Level 3<br>QR'000    |
| Assets measured at fair value Financial investments at fair value through profit or loss              | 624,081                        | 624,081             | -                 | -                    |
| Available-for-sale investments:<br>Quoted investments<br>Unquoted investments<br>Investments in bonds | 3,799,033<br>3,100<br>26,626   | 3,799,033<br>-<br>- | -<br>-<br>-       | -<br>3,100<br>26,626 |
| Liability measured at fair value<br>Interest rate swaps   | 1,084                          | -                   | 1,084             | -                    |

# 15 FINANCIAL ASSETS AND FINANCIAL LIABILITIES (CONTINUED)

#### Fair values (continued)

Unquoted available-for-sale investments include investments amounting to QR 368,017,000 (2014: QR 368,803,000), carried at cost, as their fair values cannot be reliably estimated, due to the uncertain nature of cash flows.

During the nine months period ended 30 September 2015, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

The Group does not hold credit enhancement or collateral to mitigate credit risk. The carrying amount of financial assets therefore represents the potential credit risk.

The tables above illustrate the classification of the Group's financial instruments based on the fair value hierarchy as required for complete sets of financial statements. This classification provides a reasonable basis to illustrate the nature and extent of risks associated with those financial instruments.

## Fair value hierarchy

All financial instruments are carried at fair value and are categorised in three levels, defined as follows:

- Level 1 Quoted market prices
- Level 2 Valuation techniques (market observable)
- Level 3 Valuation techniques (non-market observable)

For assets and liabilities that are recognised at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

# 16 RELATED PARTY DISCLOSURES

The following table provides the total amount of transactions that have been entered into with related parties during the nine months ended 30 September 2015 and 30 September 2014, as well as balances with related parties as at 30 September 2015 and 31 December 2014:

# **Related party transactions**

|                     |        | Nine months ended 30 September |             |        |  |  |  |
|---------------------|--------|--------------------------------|-------------|--------|--|--|--|
|                     | 20     | 015                            | 2014        |        |  |  |  |
|                     | Sales  | Sales Purchases Sales          |             |        |  |  |  |
|                     | (Unai  | ıdited)                        | (Unaudited) |        |  |  |  |
|                     | QR'000 | QR'000                         | QR'000      | QR'000 |  |  |  |
| Associate companies | 406    | 6                              | 791         | 41     |  |  |  |

#### Related party balances

Balances with related parties included in the interim consolidated statement of financial position are as follows:

|                     | 30 Septem   | iber 2015 | 31 December 2014 |          |  |  |
|---------------------|-------------|-----------|------------------|----------|--|--|
|                     | Receivables | Payables  | Receivables      | Payables |  |  |
|                     | (Unau       | dited)    | (Audited)        |          |  |  |
|                     | QR'000      | QR'000    | QR'000           | QR'000   |  |  |
| Associate companies | 220,610     | 429       | 390,323          | 70       |  |  |

# 16 RELATED PARTY DISCLOSURES (CONTINUED)

## Compensation of directors and other key management personnel

The remuneration of directors and other members of key management during the period was as follows:

|  | Nine months ended 30<br>September                                   |        |  |
|--|---|--------|--|
|  | 2015  | 2014   |  |
|  | 2015 2014<br>(Unaudited)<br>QR'000 QR'000<br>10,463 10,65<br>639 66 |        |  |
|  | Septemb 2015 (Unaudit QR'000  10,463 639                            | QR'000 |  |
| Salaries and allowances                | 10,463  | 10,655 |  |
| Employees' end of service benefits     | 639   | 665    |  |
| Board of directors remuneration – cash | 9,478   | 8,813  |  |
|  | 20,580  | 20,133 |  |

# 17 SEGMENT INFORMATION

Group is organised into six pillars as follows, which constitute five reportable segments (strategic divisions):

- Milaha Capital provides corporate finance advisory services to Parent and its subsidiaries, in addition to managing its proprietary portfolio of financial and real estate investments and holding the investment of Qatar Quarries and Building Material Company W.L.L.
- Milaha Maritime & Logistics delivers a comprehensive range of services to major importers, exporters and shipping companies in the region, including oil & gas majors. The activities include logistics services, container feeder shipping, NVOCC operations, bulk shipping, shipping agencies, port management and operations, shippard and steel fabrication.
- Milaha Offshore provides comprehensive offshore support services to the oil and gas industry across the
  region. The Company currently operates a fleet of offshore service vessels, which include safety standby
  vessels, anchor handling tugs, crew boats, workboats and dynamic positioning (DP) vessels. It provides a
  complete range of diving services including saturation diving.
- Milaha Trading engaged in trading trucks, heavy equipment, machinery and lubrication brands in Qatar. The segment markets its products and provides critical after sales service. Milaha Trading also owns and operates an IATA-approved travel agency, one of the oldest in the State of Qatar.
- Milaha Gas and Petrochem owns, manages and operates a fleet of LPG and LNG carriers and provides ocean transportation services to international energy and industrial companies. It further owns and manages a young fleet of product tankers and crude carrier. The segment also operates a number of product tankers in partnership with international trading and shipping companies.
- Milaha Corporate provides necessary services to all the pillars to run their respective business. These
  services are costs of management, corporate development and communications, internal audit, legal affairs,
  shared services, information technology, procurement, human resources and administration and finance.
  These costs and income are subsequently allocated.

Adjustments with respect to Milaha corporate represent costs captured and interest income earned, which are subsequently allocated to various business pillars by way of a laid down methodology.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

# 17 SEGMENT INFORMATION (CONTINUED)

Nine months period ended 30 September 2015 (Unaudited)

|                                      | Milaha<br>Capital<br>QR'000 | Milaha<br>Maritime and<br>Logistics<br>QR'000 | Milaha<br>Offshore<br>QR'000 | Milaha<br>Trading<br>QR'000 | Milaha<br>Gas and<br>Petrochem<br>QR'000 | Adjustments<br>relating to<br>Milaha<br>Corporate<br>QR'000 | Total<br>segments<br>QR'000 | Adjustments<br>and<br>eliminations<br>QR'000 | Consolidated<br>QR'000 |
|--------------------------------------|-----------------------------|---|------------------------------|-----------------------------|--|---|-----------------------------|--|------------------------|
| Operating revenues                   | 436,669                     | 878,377                                       | 529,047                      | 330,246                     | 294,252                                  | -   | 2,468,591                   | ( <b>160,457</b> ) (i)                       | 2,308,134              |
| Salaries, wages and other benefits   | (7,892)                     | (150,896)                                     | (174,339)                    | (14,289)                    | (63,068)                                 | (96,296)  | (506,780)                   | <b>437</b> (i)                               | (506,343)              |
| Operating supplies and expenses      | (129,731)                   | (324,772)                                     | (97,893)                     | (278,115)                   | (37,628)                                 | (4,646)   | (872,785)                   | <b>145,710</b> (i)                           | (727,075)              |
| Rent expenses                        | (4,477)                     | (7,241)                                       | (4,983)                      | (1,686)                     | (2,992)                                  | (5,654)   | (27,033)                    | <b>14,479</b> (i)                            | (12,554)               |
| Depreciation and amortisation        | (26,583)                    | (39,665)                                      | (83,286)                     | (682)                       | (70,932)                                 | (2,980)   | (224,128)                   | -  | (224,128)              |
| Impairment of a vessel               | -                           | (37,892)                                      | -                            | - ` ′                       | -  | -   | (37,892)                    | -  | (37,892)               |
| Other operating expenses             | (8,382)                     | (19,826)                                      | (35,046)                     | (2,002)                     | (28,200)                                 | (7,838)   | (101,294)                   | ( <b>169</b> ) ( <i>i</i> )                  | (101,463)              |
| Allocations relating to fleet and    | ( ) ,                       | . , ,   | . , ,                        | . , ,                       | . , ,                                    |   | . , ,                       |  | . , ,                  |
| technical services                   | -                           | (46,280)                                      | -                            | -                           | 46,280                                   | -   | -                           | -  | -                      |
| Allocations relating to Milaha       |                             | , , ,   |                              |                             | ,  |   |                             |  |                        |
| Corporate                            | (13,068)                    | (50,058)                                      | (22,925)                     | (12,576)                    | (19,301)                                 | 117,928   | -                           | -  | -                      |
| •                                    |                             |   |                              |                             | ` , , ,                                  |   |                             |  |                        |
| OPERATING PROFIT                     | 246,536                     | 201,747                                       | 110,575                      | 20,896                      | 118,411                                  | 514   | 698,679                     | -  | 698,679                |
| Finance costs                        | (2,143)                     | (5,989)                                       | (9,239)                      | -                           | (20,278)                                 | (33,125)  | (70,774)                    | -  | (70,774)               |
| Finance income                       | 2,632                       | 1   | 57                           | 1,914                       | 18,474                                   | 56,634  | 79,712                      | -  | 79,712                 |
| Treasury Interest Income             | 2,927                       | 10,314  | 4,436                        | 2,429                       | 3,947                                    | (24,053)  | -                           | -  | -                      |
| (Loss) gain on disposal of property, |                             |   |                              |                             |  |   |                             |  |                        |
| vessels and equipment                | (4)                         | (2,504)                                       | 4,129                        | -                           | (4)                                      | 3   | 1,620                       | -  | 1,620                  |
| Share of results of associates       | 491                         | 1,537   | -                            | -                           | 240,773                                  | -   | 242,801                     | -  | 242,801                |
| Share of results of joint ventures   | -                           | -   | -                            | -                           | 32,021                                   | -   | 32,021                      | -  | 32,021                 |
| Loss on cashflow hedges recycled     |                             |   |                              |                             |  |   |                             |  |                        |
| to income statement on deemed        |                             |   |                              |                             |  |   |                             |  |                        |
| disposal of associates               | -                           | -   | -                            | -                           | (14,409)                                 | -   | (14,409)                    | -  | (14,409)               |
| Loss on deemed disposal of           |                             |   |                              |                             |  |   |                             |  |                        |
| investment in associate              | -                           | -   | -                            | -                           | (10,464)                                 | -   | (10,464)                    | -  | (10,464)               |
| Net (loss) gain on foreign           |                             |   |                              |                             |  |   |                             |  |                        |
| exchange                             | (524)                       | 418   | 396                          | 131                         | 570                                      | 26  | 1,017                       | -  | 1,017                  |
| Miscellaneous income                 | 183                         | 1   | <u> </u>                     | <u> </u>                    | 8,533                                    | 1   | 8,718                       |  | 8,718                  |
|                                      |                             |   |                              | <u> </u>                    |  |   |                             |  |                        |
| PROFIT FOR THE PERIOD                | 250,098                     | 205,525                                       | 110,354                      | 25,370                      | 377,574                                  | <u>-</u>  | 968,921                     | <del>-</del>                                 | 968,921                |

# 17 SEGMENT INFORMATION (CONTINUED)

Nine months period ended 30 September 2014 (Unaudited)

|  | Milaha<br>Capital<br>QR'000 | Milaha Maritime<br>and Logistics<br>QR'000 | Milaha<br>Offshore<br>QR'000 | Milaha<br>Trading<br>QR'000 | Milaha Gas<br>and Petrochem<br>QR'000 | Adjustments<br>relating to Milaha<br>Corporate<br>QR'000 | Total<br>segments<br>QR'000 | Adjustments<br>and<br>eliminations<br>QR'000 | Consolidated<br>QR'000 |
|--|-----------------------------|--|------------------------------|-----------------------------|---------------------------------------|--|-----------------------------|--|------------------------|
| Operating revenues                                   | 543,051                     | 676,516                                    | 410,985                      | 295,202                     | 193,417                               | -  | 2,119,171                   | (146,200) (i)                                | 1,972,971              |
| Salaries, wages and other benefits                   | (7,337)                     | (147,030)                                  | (144,574)                    | (13,050)                    | (64,599)                              | (108,977)  | (485,567)                   | 6,355 (i)                                    | (479,212)              |
| Operating supplies and expenses                      | (93,899)                    | (275,180)                                  | (85,366)                     | (249,375)                   | (36,493)                              | (4,458)  | (744,771)                   | 122,311 (i)                                  | (622,460)              |
| Rent expenses  | (38,136)                    | (5,094)                                    | (5,884)                      | (1,533)                     | (1,559)                               | (8,371)  | (60,577)                    | 15,234 (i)                                   | (45,343)               |
| Depreciation and amortisation                        | (23,707)                    | (44,693)                                   | (69,851)                     | (895)                       | (50,470)                              | (3,753)  | (193,369)                   | -  | (193,369)              |
| Other operating expenses                             | (8,491)                     | (19,506)                                   | (28,946)                     | (1,833)                     | (23,344)                              | (12,756)   | (94,876)                    | 2,300 (i)                                    | (92,576)               |
| Allocations relating to fleet and technical services | -                           | (42,718)                                   | -                            | _                           | 42,718                                | -  | -                           | -  | -                      |
|  |                             | , ,  |                              |                             | ŕ                                     |  |                             |  |                        |
| Allocations relating to Milaha Corporate             | (18,335)                    | (59,175)                                   | (22,877)                     | (17,282)                    | (20,889)                              | 138,558  |                             |  |                        |
| OPERATING PROFIT                                     | 353,146                     | 83,120                                     | 53,487                       | 11,234                      | 38,781                                | 243  | 540,011                     | -  | 540,011                |
| Finance costs  | (2,584)                     | (6,476)                                    | (5,560)                      | -                           | (4,217)                               | (8,650)  | (27,487)                    | -  | (27,487)               |
| Finance income                                       | 3,137                       | -  | 67                           | 436                         | 18,379                                | 18,399   | 40,418                      | -  | 40,418                 |
| Treasury Interest Income                             | 1,186                       | 4,180                                      | 1,798                        | 985                         | 1,600                                 | (9,749)  | -                           | -  | -                      |
| Gain on disposal of property, vessels and            |                             |  |                              |                             |                                       |  |                             |  |                        |
| equipment  | 1,537                       | 711  | 32                           | -                           | -                                     |  | 2,280                       | -  | 2,280                  |
| Share of results of associates                       | 1,012                       | 226  | -                            | -                           | 220,754                               | -  | 221,992                     | -  | 221,992                |
| Share of results of joint ventures                   | -                           | -  | -                            | -                           | 41,209                                | -  | 41,209                      | -  | 41,209                 |
| Net gain (loss) on foreign exchange                  | -                           | 61   | 422                          | 34                          | 1,526                                 | (243)  | 1,800                       |  | 1,800                  |
| Miscellaneous income                                 | 91                          |  |                              |                             | 2,571                                 |  | 2,662                       |  | 2,662                  |
| PROFIT FOR THE PERIOD                                | 357,525                     | 81,822                                     | 50,246                       | 12,689                      | 320,603                               |  | 822,885                     |  | 822,885                |

Note:

<sup>(</sup>i) Inter-segment revenues are eliminated on consolidation.